



# SECURE INSURANCE SOLUTIONS

www.secureinsure.ca

Group Inc.

**MARKDALE**

181 Toronto Street South  
NOC 1H0  
Tel: (519) 986-3250

February 10, 2009

**ARTHUR**

HMB Insurance  
148 George St. Box 640  
N0G 1A0  
Tel: (519) 848-3013

The MIHI Group  
10 South Front Street, Suite 301  
Belleville, Ontario K8N 2Y3

**COLLINGWOOD**

207 Hurontario Street, Unit 5  
L9Y 2M1  
Tel: (705) 445-8966

Attn: Greg Southorn

**DRAYTON**

HMB Insurance  
9 Wellington Street South  
N0G 1P0  
Tel: (519) 638-3091

Dear Greg,

The response from our producers was overwhelmingly positive to the Sales Revenue Solution Program. Your selling skills training has given our team the edge they need to close new business sales. They now have confidence while cold calling and are able to differentiate themselves by identifying the needs of a prospective client, and focusing on how to provide solutions.

**DUNDALK**

40 Main Street West  
N0C 1B0  
Tel: (519) 923-2523

**DURHAM**

105 Garafraxa Street South  
N0G 1R0  
Tel: (519) 369-3244

The MIHI Group was able to offer the direction and support that our organization needed to jumpstart our sales culture. We are reaping the benefits of participating in this program. The SRS program has been a key contributing factor to our exceptional new business growth this year – an increase of over 40% from last year.

**HANOVER**

167 Tenth Street  
N4N 1N6  
Tel: (519) 364-0188

**MOUNT FOREST**

182 Main Street South  
N0G 2L0  
Tel: (519) 323-1376

The SRS Program is a necessity for any insurance brokerage that is looking to gain an edge in this industry and that is interested in the bottom line – revenue growth.

**ORANGEVILLE**

75 Broadway  
L9W 1K1  
Tel: (519) 940-0725

Please accept thanks from our entire producer team.

**THORNBURY**

123 King Street East  
N0H 2P0  
Tel: (519) 599-3505

Sincerely,

**SECURE FINANCIAL**

105 Garafraxa Street South  
Durham  
N0G 1R0  
Tel: (519) 369-3017

Gary Hawkins

Vice President – Secure Insurance Solutions Group Inc.

Consider Us First...



Your Insurance Broker  
Understands