



Randy Posliff

FIRM TITLE - Associate

ROLE - Transportation & Logistic Specialist

EXPERIENCE - 20 Years

SPECIALIZATION

· Strategic Transportation and Logistics Solutions including:

- Cross-Dock
- Transloading
- LTL /TL Commodities
- Distribution
- Warehousing
- Intermodal / Highway (expedited) Modes

RELEVANT EXPERIENCE

As a MIHI Associate and President of Superior Shipping Solutions Inc., Randy provides innovative, progressive programs to our transportation clients looking to increase profitability through efficiencies and cost effective growth. Randy has an extensive background working with CN Rail as Senior Fleet Planning Manager, National Account Manager of the Intermodal Business Unit and Wholesale Operations Product Specialist. Other posts include National Fast Freight VP Operations and Linehaul, and APPS Transport Executive Vice President, Operations.

EDUCATION & LICENSING

· Bachelor of Arts (Environmental Science & Geography), Trent University

CONTINUING EDUCATION & CORPORATE STUDIES

- Live to Learn - Executive Time Mastery, Employee Relations, Team Building, Executive Leadership Program
- Rogen Canada - Effective Presentation Skills, Large Account Management Program
- CN Rail - Leading for Results, Service Plus, Professional Selling Skills, Improving Work Processes
- Canadian Management Centre - Fundamentals of Negotiating, Effective Presentation Skills
- University of Manitoba - Transportation Logistics
- Ryerson University - Industrial, Commercial & Investment Real Estate, Real Property Law, Principals of Appraisal, Marketing

PROFESSIONAL AFFILIATIONS

- The Transportation Club of Toronto
- Ontario Trucking Association
- Intermodal Association of North America

AWARDS & DESIGNATIONS

- CN Rail - 2006 3rd Highest Revenue Sales Growth
- LTL Motor Carrier of the Year - 2006 Shippers Choice Award