



# Paul Leighton

FIRM TITLE - Associate

ROLE - Operational Analyst, Client Advisor

EXPERIENCE - 30 Years

## SPECIALIZATION

- Captive Management & Reinsurance
- Compliance Control
- Compensation & CPC Analysis
- Operational & IT Planning

## RELEVANT EXPERIENCE

Prior to joining MIHI, Paul held various executive positions within Willis Canada and AON Reed Stenhouse throughout his lengthy corporate tenure. Paul specializes in strategic process analysis, business operations and administration. His international insurance expertise provides clients with detailed operational solutions and performance excellence, delivering quantifiable bottom line results.

## EDUCATION & LICENSING

- Registered Insurance Brokers of Ontario - Licensed Broker
- Bermuda Insurance Institute Diploma

## CONTINUING EDUCATION & CORPORATE STUDIES

- The Strategic Coach
- Witz Management Training
- Face-to-Face Selling
- Presentations that Work

## EXECUTIVE EXPERIENCE

- Willis Canada Inc. - Senior VP & Regional Service Officer (2004 - 2007)
- Willis Canada Inc. - Senior VP & Director of Operations Toronto (2003 - 2004)
- Willis Canada Inc. - Vice President & Commercial Manager (2002 - 2003)
- Willis Canada Inc. - Construction Practice Leader (1997 - 2002)
- Willis Canada Inc. - Vice President & Manager (1995 - 1997)
- AON Reed Stenhouse - Vice President & Manager (1993 - 1995)

## PROFESSIONAL AFFILIATIONS

- Toronto Construction Association - Education Committee
- Canadian Construction Design-Build Institute - Insurance & Surety Sub-Committee
- Ministry of Housing - Representative, Insurance & Surety in Construction Default Insurance Review
- Bermuda Insurance Institute Young Members - Chair