



Geoff Garden

FIRM TITLE - Managing Partner & Co-Founder

ROLE - Business Development, Operational Management, Associate Services

EXPERIENCE - 30 Years

SPECIALIZATION

- Business Strategy Development
- Business Plan Creation
- Business Model Development ('Ideas to Money')
- Human Resources Management

RELEVANT EXPERIENCE

With over 25 years of Senior Corporate and Commercial Banking experience in North America, Europe and Asia, Geoff has developed wide general business experience along with a particular expertise in building new business opportunities, working with successful entrepreneurs who need to move their companies to the next level. Along with his general business experience, Geoff also has a deep understanding of general banking issues along with foreign exchange and cash management. Coupled with this background, Geoff also provides the insight that comes with over 10 years experience as a senior Human Resource executive.

EDUCATION & LICENSING

- Bachelor of Arts (Economics & Political Science), University of Western Ontario

CONTINUING EDUCATION & CORPORATE STUDIES

- The Strategic Coach

EXECUTIVE EXPERIENCE

- PACE Advisory - President (2008 - present)
- The MIHI Group - Managing Partner (2004 - present)
- Deutsche Bank - Managing Director, Head of North American Cash Management (2000 - 2004)
- Bank of America - Senior Vice President, US Real Estate Cash Management (1999 - 2000)
- Bank of America - Senior Vice President, Canadian Cash Management (1994 - 1999)
- Bank of America - Vice President, Foreign Currency Services, CDA / US / Europe (1985 - 1994)
- Bank of America - Vice President, Canadian Human Resources (1983 - 1985)

SPEAKING ENGAGEMENTS & TRAINING SEMINARS

- Kingston & District Chamber of Commerce (2008)
- Quinte West Chamber of Commerce (2007)

AWARDS & DESIGNATIONS

- Treasury & Risk Magazine - named one of the '100 Most Influential People in North American Finance' 2003